



Profile – Domain Expert DE083

Qualifications

AICWA
Dip. In Law of International Institutions
CAIIB
B. Com

Organisations Worked for

Azizi Bank, Afghanistan
Antwerp Diamond Bank
Dhanlaxmi Bank
Bank Muscat SAOG
Krung Thai Bank
Abu Dhabi Commercial Bank (ADCB)
Canara Bank
GM –Treasury of Garware Polyester Ltd

Location: Mumbai

Domain Area: Banking

Total Experience: ~39 years

Sub-domain: Forex, Treasury & Trade Finance
Consultant

Consultants & Trainers on Forex, Treasury, Trade Finance, FEMA 1999, Money Market Setting up Corporate/Banking Treasury, Payment/Small Finance Bank and Practicing Cost Accountant, Treasury Auditor & Treasury Forex Advisor

- 2019-23: Infracore Technology – Trade Finance & Treasury – Global clients
- 2017-18: Intelnet Global Services – Barclays Bank –London/India Trade, Training & Advisory on Forex Risk Management, Documentary Credit UCP 600, URC 522, URR 725, FEMA 1999 & Trade Finance activities
- 2016-17 - Head of Treasury, Azizi Bank, Kabul, Afghanistan
- 2015-17: Datamatics Global Services Ltd. –Training & Projects on Trade Finance

The domain expert is a Forex, Treasury & Trade Finance Consultant & practicing Cost Accountant, a former banker and Treasurer and Associate of the Institute of Cost & works Accountants of India, Kolkata, Indian Institute of Banking & Finance, Mumbai and Diploma holder of Law of International Institution, University of Delhi and a visiting faculty at Institute of Chartered Accountants of India, BSE Institute, NMIMS, St. Xavier's Institute of Management, Chetna's Institute of Management & Research, DSIMS, Sri Balaji Society, ITM/IFM/IES and other Business Schools in India for International Financial Management & International Business etc.

He is a visiting Faculty at NMIMS, BSE, NSE, FIEO, Chetna Institute of Management, ICAI, Indian Merchant Chambers, KBS, WIRC of Institute of Cost & Works Accountants of India, St. Xavier's, IES, Rizvi, N. L. Dalmia, Sri Balaji Society, TASMAC, Pune, ITM/IFM, RPIMS & DSMIR for their Export-Import, Trade Finance, FEMA, Treasury/Forex Management, International Business/ Finance/Marketing, Financial Institutions & Markets, Banking & Insurance programs (PGDBM/MMS). He is an ex-Member, Bankers Club, B'lore (1999-2001), Jt. Secretary. Forex Association of India, Mumbai (1996-1997), Bankers Club, Mumbai - 2012.

He is a Forex, Treasury and Trade Finance expert specializing in International Finance, Setting up of a Bank or Treasury in Bank/MNC corporates (Front/Mid & Back Office), Money Transfer Company



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(Cosmic Lines, Dubai, Wall Street Finance, India & Western Union), Foreign Exchange & Trade Finance activities of a Bank and MNC Corporate's/Institutions. He was formerly a Dy. Chief Executive of Krung Thai Bank for setting up of their bank's branch in India and also Vice President with Bank Muscat SAOG and also Head of Treasury with ADCB, Dhanlaxmi Bank and Antwerp Diamond Bank. As a consultant and trainer, he has worked with a number of leading banks, rating agencies, global IT companies, MNC's doing international businesses, consulting firms, trade associations, Money Transfer Company in UAE, Setting up of the bank under Islamic Laws and banking institutes in the East Africa, UAE and Nepal and India.

In his 38 year career with various Indian and Overseas Banks, he was Head of Treasury and was responsible for creating values and profit in Integrated Treasury with Forex, Money Market, Treasury Bills, Govt. Securities/Bonds and Asset Liability Management for banks and also setting up the Corporate Treasuries for managing their International Forex Exposures, Hedging/MTM strategies with International Trade Finance activities.

He is a regular speaker at conferences and presents training courses and Workshops on risk management, Integrated Treasury Management, strategies for Foreign Exchange hedging and international Trade Finance products.

Highlights of Practical Domestic & International Banking/Corporate experience (~40 years)

1. Canara Bank (Trade Finance & Back Office) - 13 years
2. Abu Dhabi Commercial Bank - Set up Treasury FO Desk at & was Head-Treasury - 7 years
3. Krung Thai Bank's Branch - Set up Treasury - FO, MO & BO in Mumbai - almost 18 months
4. Bank Muscat's, Bangalore Branch - Set up FO, MO & BO Treasury - 3 years in FO
5. Dhanlaxmi Bank, Mumbai - AGM & Head Treasury (for All FO-MO & BO functions) - for 2 years
6. Antwerp Diamond Bank, Mumbai - FO Chief Dealer & Head Treasury - 2 years
7. Garware Polyster Ltd (a Corporate) - Set-up Treasury as GM - Treasury - 5 years
8. Azizi Bank, Kabul - Set-up Treasury FO, MO & BO (Treasurer & External Consultant) - 8 months
9. PWC - External Consulting to for their Treasury assignment for Axis Bank
10. Oman International Bank, Mumbai - Consultant with BO - 3 months
11. Kotak Mahindra Bank for Treasury Audit - 3 months
12. As a part of Consultancy assignment, I have given training on Treasury under various banners including my own co. The training on Treasury set-up is given to:
 - a) Mitusi Ltd, Delhi
 - b) Reliance Infrastructure, Mumbai
 - c) Finrex Treasury Advisory Services - Director -Offering Consultancy on Treasury matters to various Corporates - www.finrex.in
 - d) DBS Bank
 - e) RBS Bank
 - f) Institute of Chartered Accountants of India
 - g) Various Management Institutes in Mumbai and other Centres
 - h) Dhahabsheel Money Transfer co, Somaliand, East Africa for setting up Islamic Bank



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- i) Barclays Bank, London/Mumbai - thru IGS-Mumbai on Trade Finance, Treasury & FEMA matters assignments - 7 months
- j) TCS, Xoriant, Datamatics and other IT Co's on Treasury BO functions for their Banking clients