



TrainingCentral

Profile – Domain Expert 0573

Qualifications:

- B.Com
- C.A.I.I.B.

Organisations Worked for:

- Global Trust Bank Ltd.
- State Bank of Travancore
- Alliance Ascent College
- ISBR Business School, Bangalore
- Symbiosis Institute of Management, Bangalore
- ISBM, Bangalore
- Christ University
- Manipal Academy of Higher Education
- Ahmedabad Management Association
- Chennai Management Academy
- IndusInd Bank
- Princeton Training Academy, Mumbai
- National Institute of Foreign Trade (NIFT), Mumbai

Base Location:

Singsandra, BANGALORE

Domain Area:

Commercial Banking, Trade Finance & Export-Import Banking, Corporate Banking & Credit Appraisal, Treasury & Financial Markets, SME & Working Capital Finance, Banking Education & Corporate Training

#Years of Experience:

20+ years

Sub-Domain:

Export Import Documentation & Procedures, RBI / FEMA Regulations, Letter of Credit (LC) & UCP 600, INCOTERMS & ISBP 745, Credit Management & Branch Operations, Corporate Taxation & Investment Banking, Mergers & Acquisitions (M&A), MSME & Working Capital Finance, Foreign Trade Policy & Trade Agreements (FTA/PTA)

Key highlights of your career:

- Served as Assistant General Manager at Global Trust Bank Ltd.
- Extensive expertise in Export-Import Trade Finance, FEMA, LC/UCP 600, and RBI regulations.
- Worked as Faculty in Bank Staff College for 4 years.

Description of roles and responsibilities held over the years

Organization : Global Trust Bank Ltd.

Designation : Assistant General Manager

Period : Last Post held

Key Responsibilities and Achievements:

- Managed corporate banking and branch operations.
- Handled credit management and credit appraisal activities.
- Oversaw trade finance and export-import banking operations. Sourced, procured, integrated and implemented LMS platform that helped with data showing learner engagement and gaps and improved course completion rates by 30%



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Organization : State Bank of Travancore

Designation : Chief Manager

Period : Earlier Role

Key Responsibilities and Achievements:

- Long experience in Corporate Banking / Credit Appraisal
- Handled Credit Management & Branch Operations
- Well versed in Trade Finance and Foreign Exchange

Organization : Alliance Ascent College, ISBR Business School, Bangalore, Symbiosis Institute of Management, Bangalore, ISBM, Bangalore, Christ University, Manipal Academy of Higher Education

Designation : Visiting Faculty

Period :

Key Responsibilities and Achievements:

- Conducted lectures on Commercial Banking, Treasury Operations, Strategic Credit Management, M&A, Fintech, SME Finance, and Financial Markets.
- Delivered academic and industry-oriented banking programs for MBA and management students.
- Provided practical insights into corporate banking, investment banking, and MSME finance.

Organization : Ahmedabad Management Association

Designation : Corporate Trainer

Period :

Key Responsibilities and Achievements:

- Conducted corporate training assignment on Working Capital Management for MSMEs.

Organization : Chennai Management Academy, IndusInd Bank / Princeton Academy, Mumbai, Princeton Training Academy, Mumbai, National Institute of Foreign Trade (NIFT), Mumbai

Designation : Corporate training assignments handled

Period :

Key Responsibilities and Achievements:

- Export/Import Procedures and Documentation
- Letter of Credit and INCOTERMS
- RBI/FEMA Regulations and EDPMS/IDPMS
- Free Trade / Preferential Trade Agreements (FTA/PTA)
- Online training on Letter of Credit / UCP 600
- ISBP 745 / ICC Opinions / Docdex Cases
- Letter of Credit / UCP 600 / INCOTERMS
- Export Import Documentation / Customs Procedures
- Export / Import Trade Finance
- RBI / FEMA Regulations on Export / Import
- Foreign Trade Policy (2023)